

C O N T E N T S

Section 1: 7kW-200kW -- 120/240V 1ph Standby Permanent Generators, Transfer Switches, Options & Services

Section 2: 10kW-600kW -- 120/208V 3ph Standby Permanent Generators, Transfer Switches, Options & Services

Section 3: 10kW-1000kW -- 277/480V 3ph Standby Permanent Generators, Transfer Switches, Options & Services

Section 4: 10kW-600kW -- 120/240V 3ph Standby Permanent Generators, Transfer Switches, Options & Services

Section 5: 100kW-9000kW -- 120/208V 3ph & 277/480V 3ph Standby Modular Generators, Transfer Switches, Options & Services

Section 6: 1.8kW-17.5kW -- Portable Generators & Manual Transfer Switch

Section 7: 10kW-600kW -- Base Models- Standby Permanent Generators

These Generators can be purchased WITH the option Package that is recommended by the dealer for proper operation and installation; or with SOME of these options; or with NO options. All of the Generators in Sections 1-5 INCLUDE the recommended Package, which also includes an additional 2% discount on the Generator and accessories as described on pages 2-5 of this Table of Contents. Page 6 of the Table of Contents shows you how to REMOVE features and their pricing. If you remove all features, you get a stripped version of that Generator called a Base Model. Section 7 gives you some examples of BASE MODELS, and the situations where they can be used.

Only factory-standard equipment is included with the Air-Cooled and QT Air-Cooled Generators listed in Section 1, Page 1. There are four options for these units listed separately in Section 1, Page 5. There are no options for the Portable Generators in Section 6.

How to use this price list:

- A. **FIRST - VOLTAGE:** Determine required voltage and proceed to appropriate section noted above.
- B. **SECOND - KW:** Generators are presented in order of kW (kilowatt) size, and transfer switches in order of Amperage.
- C. **THIRD - FUEL:** Within each kW size, the natural gas-fueled generators are presented first, then the propane-fueled, the diesel-fueled, and last the Bi-Fuel (Diesel/Nat.Gas).
PROPANE CONVERSION: Since gaseous generators of 48kW and below are only shipped set up for natural gas, a simple field conversion will be required to use propane. See the Owner's Manual for exact instructions.

Special Notes:

- D. **FREIGHT:** Freight is included from the manufacturer to your loading dock or jobsite.
Please call for a possible reduction in price if the freight or service costs to your location are less than we estimated.
- E. **BATTERY FOR STANDBY:** is included for all QT-NFPA, INDUSTRIAL, & DIESEL Generators.
QT and air-cooled generators of 60kW and below are shipped without a battery, so you will need to supply it.
- F. **BATTERY FOR ELECTRIC-START PORTABLE:** Those portable generators that are electric start are shipped without a battery, so you will need to supply it. See the spec sheet or owner's manual. Most electric-start portables can also be started by a pull-cord recoil start.

Disclaimers: Specifications on these pages are for convenience only, and could have changed. Please go to www.generac.com for the latest specification sheet. Better Power, Inc. is not responsible for errors.

Contract Reference: National Association of State Procurement Officials (NASPO/NY) Multi-State HIRE (Hazardous Incident Response Equipment) Contract #PC62003 (Group 38232, Award 19745). For your reference, here is the Multi-State Contract link that is maintained by New York State as NASPO's Lead State for the Contract: www.ogs.state.ny.us/purchase/spg/awards/3823219745CAN.HTM, then click "Pricing Information" and then click "Better Power, Inc."

Better Power, Inc.
2140 West Henrietta Rd, Rochester, NY 14623
www.BetterPower.us

Phone: 800-475-1321 Fax: 800-475-4448
Email: Gov_Orders@BetterPower.us
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Eugene Henn, President
Catherine S. Henn, CFO/CIO
NASPO HIRE BL&P 03-10-09

Generac Equipment Packages for Standby Permanent Generators

The Contract Price for our QTA, SG and SD Models includes a "Heavy-Duty Maximum Performance Package",

to ensure that you are able to operate and to accomplish your mission, even in an emergency that takes out utility power. Generac's base model incorporates a long list of equipment that may only be optional on other brands, and our Package adds major upgrades and essential accessories to better serve your needs. If these items had to be purchased and installed after-market, it would be far more expensive and in the meantime, the User would be lacking the additional protection. See the tables on the following pages for more information on what is included in our Package that may not be standard elsewhere.

Examples of Life Safety concerns that may require a Generator Model QTA, SG or SD from Sections 1-4:

- | | |
|--|--|
| <ul style="list-style-type: none"> -Elevator -Fire pump/sprinkler system pump -Fire detection and alarm systems -Public Safety communications systems -Essential ventilating and smoke removal systems -Life safety illumination (i.e. lighting allowing safe egress or exit signs without battery backup) | <ul style="list-style-type: none"> -Oxygen or life support equipment that requires electricity -Industrial processes where current interruption would produce serious life safety or health hazards -Building over 75 feet tall -Health care loads greater than 120kW -Facility used as a community Emergency Shelter |
|--|--|

QTA or "QT-NFPA" Quiet Test Series- with QTA Heavy Duty Maximum Performance Package

Natural Gas or Propane. Liquid cooled. For heavy-duty high-reliability applications that do not require custom equipment changes. Exceptionally quiet. Includes the equipment necessary to meet NFPA-110 Life Safety when properly installed.

SG Industrial Series- with SG Heavy Duty Maximum Performance Package

Natural Gas or Propane. Liquid cooled. For heaviest-duty highest-reliability applications. Custom equipment changes can be made. Includes the equipment necessary to meet NFPA-110 Life Safety when properly installed.

SD Industrial Series, Diesel- with SD Heavy Duty Maximum Performance Package

Similar to the "SG" Industrial Series, but diesel-powered. Liquid cooled. Custom equipment changes can be made. Includes the equipment necessary to meet NFPA-110 Life Safety when properly installed. Package includes upgraded larger engine size and a sub-base tank sized for a minimum of 24 hour run time on 100% load.

The Contract Price for our QT Liquid Cooled Models includes a "Standard Duty Performance Package". See the table on the next page.

QT Quiet Test Series- with QT Standard-Duty Package

Natural Gas or Propane. Liquid cooled. Supplies reliable power for basic applications that do not involve any Life Safety Concerns. Exceptionally quiet. NO custom equipment changes can be made. Attention California Users: QT Models with a 'Y' in the Model number meet California emissions standards.

Air-Cooled Series

Natural Gas or Propane. Air cooled. These are light-duty inexpensive generators for residential applications such as some group homes, and very small commercial applications. NO custom equipment changes can be made.

Generac Equipment Package Comparison

Specification/Feature*	Competitor's	BLP Industrial Base				
	Industrial Base	Model	Model	BLP QT Kit	BLP QTA Package	BLP SG Package
Series	---	Base Model	Quiet Test	QT-NFPA	Industrial	Diesel
Life Safety Equipped	No	No	No	Yes	Yes	Yes
Type of Fuel (specified on order)	NatGas/Prop, Diesel	NatGas/Prop, Diesel	Nat Gas or Propane	Nat Gas or Propane	Nat Gas or Propane	Diesel
Fuel Tank	No	No	N/A	N/A	N/A	Min. 24hr Run Time
Fuel Gauge	No	No	N/A	N/A	N/A	Included
EPA Certified Engine	No	YES	YES	YES	YES	YES
Gas Flex Hose	No	No	Included	Included	Included	N/A
Tech Support	No	Standard	Standard	Standard	Standard	Standard
Freight	No	Included	Included	Included	Included	Included
Main Line Circuit Breaker	No	Included	Included	Included	Included	Included
Block/Coolant Heater	No	No	Included for Propane	Included	Included	Included
Outdoor Housing	No	No	Included	Included	Included	Included
High Cap. Battery , Factory Installed	No	Included	Included for 60kW+	Included	Included	Included
Battery Charger , Factory Installed	No	Included	Included	Included	Included	Included
Battery Heater	No	No	No	Included	Included	Included
Critical Grade Muffler	No	No	Included	Included	Included	Included
Excitation	Direct	Direct	Direct	Brushless	Permanent Magnet	Permanent Magnet
Engine Run Relay , Factory Installed	No	No	No	No	Included	Included
Isochronous Electronic Governor	No	Included	Included	Included	Included	Included
21 Light Remote Annunciator Panel	No	No	No	Included	Included	Included
Digital Control Panel	No	Included	Included	Included	Included	Included
UL2200 Listed	No	YES	YES	YES	YES	YES
Closed Recovery Cooling System	No	Included	Included	Included	Included	Included
Vibration Isolation	No	Included	Included	Included	Included	Included
Automatic Alarms & Shutdowns	No	Included	Included	Included	Included	Included
Advanced Wire Harness Design	No	Included	Included	Included	Included	Included
Generac Manufactured Alternator	No	Included	Included	Included	Included	Included
Solid State Sensing & Starting Control	No	Included	Included	Included	Included	Included
Solid State Voltage Regulation	No	Included	Included	Included	Included	Included
On Site Start Up	No	No	Included	Included	Included	Included
On Site Training During Start Up	No	No	Included	Included	Included	Included

N/A= Not Applicable

Better Power, Inc.
 2140 West Henrietta Rd, Rochester, NY 14623
 www.BetterPower.us

Phone: 800-475-1321 Fax: 800-475-4448
 Email: Gov_Orders@BetterPower.us
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Eugene Henn, President
 Catherine S. Henn, CFO/CIO
 NASPO HIRE BL&P 03-10-09

Heavy Duty Maximum Performance Package Feature Descriptions for Generac Models QTA, SG, & SD

FEATURE	DESCRIPTION
Life Safety Equipped	Generator as a whole is UL2200 Listed, and includes the equipment necessary, when properly installed, to qualify for the stringent NFPA 110 Level 1 Life Safety applications of the National Fire Protection Association.
Fuel (non-Diesel)	Natural gas or propane (whichever is ordered) operation, clean-burning for fewer exhaust emissions. No diesel odor, no need for expensive double-walled diesel tanks, no diesel fuel maintenance requirements, and no risk of environmental liability from diesel fuel spills. Natural gas can also eliminate refueling concerns, because natural gas is constantly supplied through the pipeline.
Fuel Tank (Diesel only)	Sized for a minimum of 24 hour run-time between re-fuelings (usually 24" deep), sub-base fuel tank mounts under the generator and includes the emergency vent that is required for safety. These fuel tanks are double-wall tanks for extra protection against leaks that could trigger a HazMat cleanup, and are UL142-Listed.
Fuel Gauge	A fuel-level sender included to show how much fuel is in the diesel tank, helping to avoid running out of fuel when you really need it. (Diesel only)
EPA Certified Engine	The Environmental Protection Agency establishes emissions requirements for generators. All of our Generac generators comply with EPA requirements and are EPA certified.
Gas Flex Hose	Necessary for the installation of the non-diesel generators in Sections 1-4. Prevents damage from vibration and movement.
Tech Support	Our Tech Support includes the experience of Better Power, Inc. and factory technicians.
Freight	Included are freight charges to any loading dock accessible by tractor trailer via land only in the 48 contiguous States. All deliveries are FOB destination with all transportation and handling charges paid by Better Power, Inc. Delivery dates are estimated and cannot be guaranteed. Unloading, inside delivery, rigging, storage, and installation are not included.
Main Line Circuit Breaker	Factory-installed and UL-Listed. Stops the wires from overheating before they can cause a fire or other safety hazard, and is required to meet UL2200.
Block/Coolant Heater	Keeps diesel fuel flowing easily in cold weather so that the starting motor is able to start the generator even if the temperature goes below minus 20 degrees F. Helps propane or natural gas maintain proper vapor pressure.
Outdoor Housing	Enclosure to protect the generator from the weather, lockable to deter vandalism. Finished with highly-durable textured powder-coat paint that provides consistent coverage and better bonding to seams and exposed edges providing durability and a long-lasting, tough finish.
High Capacity Battery	A starting, high-capacity battery with factory installation is included with our Heavy Duty Maximum Performance Package.
Battery Charger	Factory-installed, high-capacity, dual-rate battery charger. This uses utility power to keep the battery charged even when the generator is not running.
Battery Heater	With built-in thermostat. When temperatures fall below an acceptable level, the thermostat activates the battery warmer maintaining optimum battery temperature for the best generator starting. Battery may require replacement more frequently.
Critical Grade Muffler	"Critical-grade exhaust silencer" - much quieter than Industrial grade or even Residential grade. Installed within the housing, for additional quieting and for best appearance.
Excitation	Strength of magnetic field, for voltage adjustment. Brushless Excitation eliminates the brush sparking in direct excitation, reducing safety hazards in some areas. Excitation is provided by a static system, requiring much less maintenance, and is automatically removed whenever the motor is out of step. Permanent Magnet Excitation provides sustained short circuit current for breaker coordination, increases motor starting capabilities, and enhances performance when load-induced harmonics are present.
Engine Run Relay	Factory-installed. When the engine is running, this allows the operation of a safety alarm or indicator, as well as the operation of other equipment, such as cooling louvers.

Heavy Duty Maximum Performance Package Feature Descriptions for Generac Models QTA, SG, & SD

FEATURE	DESCRIPTION
Isynchronous Electronic Governor	Constant speed control provides faster response to block loads and more consistent output frequency. All generators utilizing PowerManager control systems feature an isochronous governor.
Remote Annunciator Panel	With 21 indicator lights. Mounts inside an office showing in real time whether everything is functioning correctly or if something needs attention. Required to meet NFPA-110. Surface mounting will be supplied unless recessed mounting is specified.
Digital Control Panel	State of the art digital control of the generator. Full system monitoring, sensors, indicators and trouble shutdowns.
UL2200 Listed	UL Listing verifies the kilowatt ratings of our generators and is your assurance that Generac standby systems meet safety, endurance, and performance standards.
Closed Recovery Cooling System	Closed, pressurized system virtually eliminates the introduction of air into the cooling system. Rust and fluid acidity are minimized, resulting in longer engine life.
Vibration Isolation	Standard vibration isolators virtually eliminate transmission of vibration from the unit to the mounting surface.
Automatic Alarms and Shutdowns	Generator functions are constantly monitored through a protective system that features solid state circuitry for reliability and long life. NFPA 110 required warnings and alarms provide alerts for a variety of safety and operational concerns. The system automatically shuts down in response to certain critical conditions such as high engine temperature, low coolant level, etc. All generators with PowerManager control systems meet NFPA 110 requirements for warnings, alarms and alerts.
Advanced Wire Harness Design	Generac's wire harness design with waterproof connectors assures reliable, repeatable interconnection between circuit components. Special sealed connectors protect against moisture, dust and environmental damage.
Generac Manufactured Alternators	Generac's revolving field alternators are fully insulated and self ventilating. They feature higher temperature Class H insulation, but are designed to operate at lower Class F temperature levels for longer life. Oversized alternators are available on many models for additional motor starting capacity.
Solid State Sensing and Starting Control	Provides the ultimate in engine protection. The magnetic pickup senses overspeed, automatically shuts down the engine, disconnects the starter motor and prevents re-engagement. The system also provides cyclic cranking for improved starting reliability, and cranking termination for started motor protection.
Solid State Voltage Regulation	Solid-state frequency-compensated voltage regulation that provides fast, optimized response to changing load conditions. Maximum motor starting capability is assured by electronically torque-matching the surge loads to the engine.
On Site Start Up	After installation, a technician visits your site for several hours to verify that installation was done according to factory requirements, to test many parameters, adjust them for best performance, and to validate the Warranty. NOT INCLUDED WITH BASE MODEL.
On Site Training	Training for the staff in basic operation and maintenance of the generator, during the Start Up site visit by a factory authorized technician. NOT INCLUDED WITH BASE MODEL.

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Removable Features

Removal of these items is NOT recommended, to ensure proper performance of your generator. However, you may remove an item from your order at your own risk and reduce your Purchase Order by the amount shown.

Please note that by buying the full Package Model or Kit, you receive a 2% discount from the price of ordering the items separately.

GENERAC- Sections 1-4														
Model Type:	QT Kits	QTA			SG			SD						
Engine Size:	All	2.4L	5.4L	6.8L	4.2L	6.8L	13.3L	2.4L	4.5L	6.8L	9.0L	13.5L	18.0L	22.0L
24 hour Tank														
Battery Heater														
Block/Coolant Heater														
Critical Muffler														
Engine Run Relay														
Flex Fuel Line														
Permanent Magnet Excitation														
Remote Annunciator Panel														
Startup & Training														
Weather Protective Housing- Steel														
Weather Protective Housing- Alum														

N/A= Not Applicable or Not Removable

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Better Power, Inc.
 2140 West Henrietta Rd, Rochester, NY 14623
 www.BetterPower.us

Phone: 800-475-1321 Fax: 800-475-4448
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 Catherine S. Henn, CFO/CIO
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